

# › Professional Services

## Talent. Productivity. Profits.

Professional services firms operate in a dynamic environment. Talented resources are scarce and expensive. Matching supply and demand for resources is typically a time consuming art form. Customers expect uniform delivery across projects regardless of the people deployed. Contract conditions and billing rules are increasingly complex. Let Zanett provide you with the tools for success.

### › Acquire High Value Clients

To grow revenue, your pipeline must be aligned with your strategic objectives. Full visibility into opportunities allows you to manage client needs and your backing

### › Optimize Resource Utilization

Delivering successful projects requires having the right people available at the right time. Effective resource management requires tools that seamlessly match resource skills with project requirements.

### › Improve Engagement Delivery

Project and document management tools ensure your collective knowledge is utilized to deliver projects that are on time, on budget, and within scope.

### › Increase Case Flow

Timely billings and cost management drive cash flow and profitability. Project accounting tools translate work into cash automatically



## › Improve Talent Management

The old cliché “our people are our most important asset” is never more true than with professional service firms. Zanett can provide you with solutions that help manage your employees’ careers through their entire lifecycle.

### Recruiting

From requisitioning through the recruiting process, it is important that you hire the right person for the job.

### Benefits

Employees stay in jobs where they are stimulated and feel safe. Self-service solutions make the process easier.

### Resource Optimization

Self-service time entry and expenses with workflow simplifies the process and makes everyone’s job easier.

### Payroll

Paying your employees properly and meeting withholding requirements takes a flexible, easy-to-use solution.